

Sommelier Practice Test Questions and Answers

1. What is terroir in wine terminology?

- A) A method of fermentation
- B) A type of grape variety
- C) The unique environmental factors influencing a wine's flavor
- D) A wine preservation technique

2. How should wine be poured for a tasting?

- A) Serve the table clockwise
- B) Start with the eldest guest
- C) Pour a tasting portion to the host first
- D) Serve all guests at once

3. What is the purpose of decanting red wine?

- A) To cool the wine
- B) To remove cork fragments
- C) To aerate and remove sediment
- D) To increase alcohol content

4. How can beverage promotions increase sales?

- A) By offering only expensive wines
- B) By removing wine options
- C) By creating value-driven experiences
- D) By limiting inventory

Answers: 1-C 2-C 3-C 4-C

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