

DISC Certified Trainer Practice Test Questions and Answers

1. What does the "D" in DISC assessment represent?

- A) Diligent
- B) Dominance
- C) Diplomatic
- D) Detailed

2. Which DISC style is typically most focused on people and relationships?

- A) D - Dominance
- B) I - Influence
- C) S - Steadiness
- D) C - Conscientiousness

3. What is a key characteristic of high "S" style individuals?

- A) Risk-taking and competitive
- B) Enthusiastic and optimistic
- C) Patient and supportive
- D) Analytical and precise

4. When communicating with a high "C" style person, you should:

- A) Be enthusiastic and emotional
- B) Focus on big picture and results
- C) Provide detailed facts and data
- D) Use personal stories and testimonials

Answers: 1-B 2-B 3-C 4-C

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