

Certified Exporter Practice Test Questions and Answers

1. What is the primary purpose of an Export Administration Regulation (EAR)?

- A) To increase export taxes
- B) To control exports for national security and foreign policy reasons
- C) To promote domestic consumption
- D) To standardize packaging requirements

2. Which document serves as a contract of carriage between shipper and carrier?

- A) Commercial invoice
- B) Bill of lading
- C) Certificate of origin
- D) Export license

3. What is the most common international trade term that places maximum responsibility on the seller?

- A) FOB (Free On Board)
- B) CIF (Cost, Insurance, and Freight)
- C) DDP (Delivered Duty Paid)
- D) EXW (Ex Works)

4. Which organization issues ATA Carnets for temporary imports?

- A) World Trade Organization
- B) U.S. Chamber of Commerce
- C) International Chamber of Commerce
- D) Department of Commerce

Answers: 1-B 2-B 3-C 4-B

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