

# CRS Practice Test Questions and Answers

## 1. What does CRS typically stand for in real estate?

- A) Certified Residential Specialist
- B) Commercial Real Estate Specialist
- C) Certified Relocation Specialist
- D) Certified Rental Specialist

## 2. What is the primary focus of a Certified Residential Specialist?

- A) Commercial property transactions
- B) Residential real estate market expertise
- C) Property management only
- D) Real estate development

## 3. Which factor is most important when pricing a residential property?

- A) Owner's original purchase price
- B) Comparable market analysis (CMA)
- C) Agent's personal opinion
- D) Online estimate tools only

## 4. What is a key benefit of working with a CRS-designated agent?

- A) Lower commission rates
- B) Advanced training and expertise in residential transactions
- C) Guaranteed sale within 30 days
- D) Access to exclusive listings only

Answers: 1-A 2-B 3-B 4-B

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