

# CPCM Practice Test Questions and Answers

## 1. What does CPCM stand for in procurement and contracting?

- A) Certified Professional Contract Manager
- B) Certified Public Contracting Manager
- C) Certified Procurement and Contract Manager
- D) Certified Professional Construction Manager

## 2. Which phase of the acquisition lifecycle involves defining requirements and conducting market research?

- A) Contract administration
- B) Pre-solicitation planning
- C) Source selection
- D) Contract closeout

## 3. What is the primary purpose of a Statement of Work (SOW)?

- A) To establish contract pricing
- B) To define the scope of work and deliverables required
- C) To outline payment terms
- D) To specify contract duration only

## 4. Which contract type places the most risk on the contractor?

- A) Cost-plus-fixed-fee (CPFF)
- B) Time and materials (T&M)
- C) Firm-fixed-price (FFP)
- D) Cost-plus-award-fee (CPAF)

Answers: 1-A 2-B 3-B 4-C

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