

Accredited Purchasing Practitioner Practice Test Questions and Answers

1. What is the primary objective of strategic sourcing in procurement?

- A) Purchasing the cheapest available options
- B) Optimizing total cost of ownership and supplier relationships
- C) Avoiding all vendor negotiations
- D) Minimizing procurement department involvement

2. Which factor is most important when evaluating supplier performance?

- A) Company size only
- B) Quality, delivery, cost, and service metrics
- C) Geographic location exclusively
- D) Personal relationships alone

3. What is essential for effective contract management?

- A) Verbal agreements without documentation
- B) Clear terms, performance monitoring, and compliance tracking
- C) Avoiding supplier communication
- D) Ignoring contract renewal dates

4. Which approach best supports sustainable procurement practices?

- A) Focusing only on lowest price
- B) Considering environmental and social impacts in sourcing decisions
- C) Ignoring supplier sustainability practices
- D) Avoiding long-term supplier partnerships

Answers: 1-B 2-B 3-B 4-B

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