

# AIRS Practice Test Questions and Answers

## 1. What does AIRS stand for in recruiting and sourcing?

- A) Advanced Internet Recruiting Strategies
- B) Association of Internet Recruiting Specialists
- C) Automated Information Retrieval System
- D) Alliance of Internet Research Specialists

## 2. Which Boolean operator is used to exclude specific terms from search results?

- A) AND
- B) OR
- C) NOT
- D) NEAR

## 3. What is the most effective way to find passive candidates on LinkedIn?

- A) Posting job advertisements
- B) Using advanced search filters and Boolean strings
- C) Sending mass connection requests
- D) Only searching within your network

## 4. Which sourcing technique involves finding candidates through employee referrals?

- A) Cold calling
- B) Database mining
- C) Networking sourcing
- D) Web scraping

Answers: 1-B 2-C 3-B 4-C

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